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CATALOG OF TITLES

Select from the topics below. Please remember to include the program number and date of each of your selections on the order form.

BANKRUPTCY / DISTRESSED BUSINESSES

Ethics:

- Ethics in Bankruptcy Practice (0109044) (05.12.09)

Chapter 11:

- Handling Individual Chapter 11 Cases (0109036) (04.02.09)

Distressed Businesses:

- Buying and Selling Distressed Small Businesses, Part 1 (0108027) (05.13.08)
- Buying and Selling Distressed Small Businesses, Part 2 (0108028) (05.14.08)
- Successor Liability in Business Transactions (0109046) (05.21.09)
- Workouts for LLCs/Partnerships, Part 1 (0110012) (01.26.10)
- Workouts for LLCs/Partnerships, Part 2 (0110013) (01.27.10)

Middle Market Businesses:

- Bankruptcy Alternatives for Struggling Businesses (0109013) (02.03.09)
- LLCs/Partnerships in Bankruptcy, Part 1 (0109042) (05.05.09)
- LLCs/Partnerships in Bankruptcy, Part 2 (0109043) (05.06.09)
- Bankruptcy Restructuring for Middle Market Businesses, Part 1 (011038) (03.23.10)
- Bankruptcy Restructuring for Middle Market Businesses, Part 2 (011038) (03.24.10)

Real Estate:

- Real Estate Defaults, Workouts and Bankruptcy (0109033) (03.24.09)

CIVIL LITIGATION

Damages:

- Punitive Damages: A Case Law & Legislative Update (0108049) (08.26.08)

E-Discovery:

- E-Discovery in Small Cases (0109077) (10.01.09)

Procedure:

- Protective Orders and Confidentiality Agreements (0108039) (06.26.08)

CORPORATE AND BUSINESS LAW

(See also "Limited Liability Companies" and "Tax Planning & Controversy" below)

Boards of Directors and Fiduciary Issues:

- Director and Officer Liability in a Volatile Market (011025) (02.17.10)

Business Divorce:

- Business Divorce, Part 1 (0108029) (05.20.08)
- Business Divorce, Part 2 (0108030) (05.21.08)

Choice of Entity:

- Choice of Entity for Service Businesses, Including Law Firms (0110054) (05.18.10)

Distressed Businesses:

- Buying Distressed Businesses: "Loan to Own" & Other Strategies, Part 1 (0110052) (05.11.10)
- Buying Distressed Businesses: "Loan to Own" & Other Strategies, Part 2 (0110053) (05.12.10)
- Buying and Selling Distressed Small Businesses, Part 1 (0108027) (05.13.08)
- Buying and Selling Distressed Small Businesses, Part 2 (0108028) (05.14.08)

Ethics:

- Ethics for Business Lawyers (0110060) (06.08.10)

Finance:

- Art of the Equity Deal for Startup and Growth Companies (011048) (04.27.10)
- Art of the Equity Deal for Middle Market Companies (011049) (04.28.10)
- Commercial Loan Workouts, Part 1 (011001) (01.05.10)
- Commercial Loan Workouts, Part 2 (011002) (01.05.10)
- Compensation & Other Technique for Getting Money Out of a Business (011055) (05.20.10)
- Leverage: Debt Loan Agreements for Business (0109057) (06.30.09)
- Raising Business Capital in a Troubled Market, Part 1 (0109030) (03.17.09)
- Raising Business Capital in a Troubled Market, Part 2 (0109031) (03.18.09)
- Reading Financial Statements for Lawyers, Part 1 (011043) (04.06.10)
- Reading Financial Statements for Lawyers, Part 1 (011044) (04.07.10)

Health Care Businesses:

- 2008 Update on Advising MD and DDS Practices, Part 1 (0108063) (11.11.08)
- 2008 Update on Advising MD and DDS Practices, Part 2 (0108064) (11.12.08)

Intellectual Property for the Business Lawyer:

- What Business Lawyers Need to Know About Licensing, Part 1 (0109065) (08.04.09)
- What Business Lawyers Need to Know About Licensing, Part 2 (0109066) (08.05.09)

Mergers, Acquisitions, and Major Transactions:

- Business Opinion Letters (0110050) (05.04.10)
- Business Exit and Succession Planning for Closely Held Businesses (011066) (06.24.10)
- Buying and Selling Family Businesses, Part 1 (0109040) (04.28.09)
- Buying and Selling Family Businesses, Part 2 (0109041) (04.29.09)
- Entity Conversions: LLCs, Corporations, and S Corps, From One Thing to Another (0109020) (02.17.09)
- Inter-Species Mergers: LLCs, C Corps, S Corps and More (019089)(12.01.09)
- S Corp Mergers (0108045) (07.28.08)
- Successor Liability in Business Transactions (0109046) (05.21.09)
- Transfer Taxes in M&A/Business Transactions (0110045) (04.13.10)
- Understanding "Earn-Outs": Proving the Value of a Business Over Time (0109075) (09.15.09)
- Valuation Methodologies and Issues for Small & Medium Size Businesses (0108040) (07.08.08)

Securities Law:

- Fundamentals of Securities Regulation, Part 1 (0109079) (10.13.09)
- Fundamentals of Securities Regulation, Part 2 (0109080) (10.14.09)

S Corporations:

- Tax Strategies for Distressed S Corps (011061) (06.10.10)

Valuation:

- Fundamentals of Valuation for Medium and Small Businesses in a Troubled Economy (0110004) (01.12.10)

EMPLOYMENT LAW, LITIGATION, AND COUNSELING

ADA and Discrimination:

- 2009 Americans With Disabilities Act Update (0109078) (10.05.09)
- 2010 Family and Medical Leave Act Update (011024) (02.16.10)
- Developments in Age Discrimination in Employment (0109028) (03.10.09)
- English-Only and National Origin Issues in the Workplace (0109037) (04.07.09)
- The New ADA: Recent Amendments & New Standards (0109005) (01.14.09)
- Religious Accommodation in the Workplace (0109018) (02.12.09)
- Retaliation Claims in Employment Law (0110041) (03.30.10)

Handbooks, Hiring and Downsizing:

- Down-sizing Right: Laying Off Employees While Limiting Liability (0109096) (06.19.09)
- Drafting Employee Handbooks (0108058) (10.16.08)
- Negligent Hiring (0110067) (06.29.10)

Litigation:

- Damage in Employment Cases (0108060) (10.28.08)
- Torts in Employment Litigation (0109070) (12.11.08)

Wage and Hour:

- Employees v. Independent Contractors (0108065) (11.18.08)
- Overtime: Wage and Hour Update (0109058) (07.02.09)

ESTATE & TRUST PLANNING, ADMINISTRATION AND LITIGATION

Elder Law, Family Law and Health Care:

- Elder Law: Reverse Mortgages, Long-Term Care Insurance, and Planning for Old Age (0108057) (10.14.08)

- Estate Planning for the Elderly, Part 1 (011020) (02.09.10)
- Estate Planning for the Elderly, Part 2 (011021) (02.10.10)
- Family Law: Estate and Tax Guide to Divorce (0108010) (02.12.08)
- Health Care issues in Estate Planning (0109023) (02.24.09)
- Health Care Issues in Estate Planning: Proxies, Organ Donors, Living Wills, and Directives (0108071) (12.16.08)

Estate Planning - generally:

- Estate Planning for Educational Expenses (011051) (05.06.10)
- Estate Planning for Liquidity (0108067) (12.02.08)
- Estate Planning in a Low Interest Rate Environment (0109047) (05.26.09)
- Estate Planning for Pets (0109064) (07.28.09)
- Estate Planning for Retirement Benefits (0109039) (04.21.09)
- Estate Planning with S Corps (0108062) (11.06.08)
- Estate Planning for Young Clients (0109051) (06.09.09)
- Fundamentals in Gift Taxation (0109008) (01.20.09)
- Generation Skipping Transfer Tax (GSTT) Planning (0110036) (03.16.10)
- Post-Mortem Estate Planning (0109092) (12.10.09)
- "Second Death" Issues in Estate Planning (0109067) (08.11.09)
- Tax Planning for Educational Expenses (0108026) (05.06.08)
- Tax Planning for Vacation Homes (0109087) (11.17.09)

Ethics:

- Avoiding Fraudulent Transfers in Asset Protection Planning (0109048) (05.28.09)

- Avoiding Malpractice in Trust and Estate Planning (0108059) (10.21.08)
- Ethics in Trust & Estate Planning (011010) (01.21.10)

Family Limited Partnerships:

- Family Limited Partnership Update, Part 1 (0109085) (11.10.09)
- Family Limited Partnership Update, Part 2 (0109086) (11.11.09)

Fiduciary Litigation:

- 2008 Fiduciary Litigation Update (0108061) (11.04.08)
- 2009 Fiduciary Litigation Update (0109081) (10.20.09)

Gift Taxation:

- Nuts and Bolts of Gift Taxation (0109090) (12.03.09)

Litigation & Administrative Hearings:

- Estate and Gift Tax Audits (0109076) (09.29.09)

Recent Developments Update:

- 2010 Estate Planning Update, Part 1 (011062) (06.15.10)
- 2010 Estate Planning Update, Part 2 (011063) (06.16.10)

Trust Planning & Administration:

- Advising Trustees: Duties, Disclosures, and Liability (0109069) (08.25.09)
- Client Incapacity & Special Needs Trusts (0109060) (07.09.09)
- Incentive Trusts: Carrots and Sticks to Encourage Good Behavior & Discourage Bad (011056) (05.25.10)
- Prudent Trustees: Duties and Liability (0108013) (02.21.08)
- The Prudent Investor Rule: Understanding the Rules of Trust Investments (0109070) (08.26.09)
- Settlers, Beneficiaries & Trustees: Conflict Management in Trusts (0108072) (12.18.08)

- Special Issues in Small Trusts (0109074) (09.15.09)
- Restructuring Trusts (0110046) (04.20.10)
- Trust Administration (0110005) (01.13.10)
- Trustees & Beneficiaries: Managing Tensions and Conflict (0109063) (07.21.09)
- Trust Investments: A Guide to Standards and Potential Liability (0108020) (03.25.08)

Valuation:

- Valuation for Estate Planners (0108038) (06.24.08)

Wealth Preservation:

- Wealth Preservation Planning, Part 1 (0108055) (10.07.08)
- Wealth Preservation Planning, Part 2 (0108056) (10.08.08)

ETHICS AND PROFESSIONAL RESPONSIBILITY

General:

- 2010 Ethics Update, Part 1 (0110016) (02.02.10)
- 2010 Ethics Update, Part 2 (0110016) (02.03.10)

Litigation:

- 2010 Ethics in Civil Litigation, Part 1 (011058) (06.01.10)
- 2010 Ethics in Civil Litigation, Part 1 (011059) (06.02.10)
- Advanced Gift Tax Planning Strategies (0110042) (04.01.10)
- Attorney Ethics in E-Discovery (0109052) (06.11.09)
- Ethics for Business Lawyers (0110060) (06.08.10)
- Ethics in Mediation (0109009) (01.22.09)
- Ethics of Working with and Preparing Witnesses (0110014) (01.28.10)
- Negotiation Ethics: What You Can Say and Can't (0109021) (02.19.09)

Practice Specific Areas:

- Ethics of Asset Protection Planning (0109094) (12.15.09)
- Ethics in Bankruptcy (0110022) (02.11.10)
- Ethics in Real Estate Practice (0108011) (02.14.08)
- Ethics in Trust & Estate Planning (011010) (01.21.10)

Practice Management:

- Attorney Ethics in a Wireless Digital World (0109004) (01.13.09)
- Attorney Ethics When Changing Firms (0109088) (11.20.09)
- Ethics of Client Selection (0109093) (12.11.09)
- Ethics in Digital Communications (0110026) (02.18.10)
- Ethics in Negotiations (011057) (05.26.10)
- Timesheets and Traps: Ethics in Billing and Collecting Fees (0109011) (01.27.09)

IMMIGRATION LAW

- Immigration Law for General and Transactional Counsel, Part 1 (0108008) (02.05.08)

INTELLECTUAL PROPERTY AND TECHNOLOGY LAW

Protecting Client Intellectual Property:

- "Know-How": Fundamentals of Protecting Your Client's Trade Secrets (0109095) (12.15.09)
- A Practical Guide to Protecting Trademarks (0108050) (09.02.08)

Licensing Intellectual Property:

- What Business Lawyers Need to Know About Licensing, Part 1 (0109065) (08.04.09)
- What Business Lawyers Need to Know About Licensing, Part 2 (0109066) (08.05.09)

LIMITED LIABILITY COMPANIES

Basic Tax Principles:

- Basic Partnerships Tax Principles, Part 1 (0108043) (07.22.08)
- Basic Partnerships Tax Principles, Part 2 (0108044) (07.23.08)
- LLC Distributions and Liquidations (0108017) (03.11.08)

Compensation, New Members

- Admitting New Partnership Members: Tax and Non-Tax Considerations (0109059) (07.07.09)
- Compensation Issues in LLCs (0109091) (12.08.09)

Finance:

- Series LLCs: New Developments (0109045) (05.19.09)
- Understanding the Economics of LLC Deals, Part 1 (0109071) (09.01.09)
- Understanding the Economics of LLC Deals, Part 2 (0109072) (09.02.09)

Distressed LLCs:

- LLCs/Partnerships in Bankruptcy, Part 1 (0109042) (05.05.09)
- LLCs/Partnerships in Bankruptcy, Part 2 (0109043) (05.06.09)
- Workouts for LLCs/Partnerships, Part 1 (0110012) (01.26.10)
- Workouts for LLCs/Partnerships, Part 2 (0110013) (01.27.10)

Mergers, Conversions and Sales:

- Entity Conversions: LLCs, Corporations, and S Corps, From One Thing to Another (0109020) (02.17.09)
- Merging LLCs: Tax and Non-Tax Aspects Part 1 (0107028) (06.05.07)
- Merging LLCs: Tax and Non-Tax Aspects Part 2 (0107029) (06.06.07)
- Sales/Exchanges of Partnership/LLC Interests & the Admission of New Partners (0109035) (03.31.09)
- Transfer Taxes in M&A/Business Transactions (0110045) (04.13.10)

NON-PROFIT LAW

- Fiduciary Standards for Nonprofit Directors and Officers (0109026) (03.03.09)
- Fundamentals of Exempt Taxation (0110047) (04.22.10)
- Challenges of New Form 990 for Nonprofits (0110031) (02.02.10)
- Choice of Entity for Nonprofits (0107010) (02.22.07)
- Compensation Issues in Nonprofits (0109084) (11.05.09)
- Corporate Governance for Nonprofits (0109068) (08.18.09)

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Deal Structure:

- Choice of Entity for Real Estate Deals (0108068) (12.04.08)
- Environmental Liability in Real Estate Transactions (0108066) (11.25.08)
- Planning for Successful Real Estate Closings (0103034) (06.10.08)
- Real Estate Investment Trusts (0108035) (06.12.08)
- Real Estate: A Primer on Insurance (0108019) (03.18.08)
- Title Insurance Update (0109073) (08.08.09)

Finance:

- Commercial Real Estate Loan Documentation, Part 1 (0108052) (09.23.08)
- Commercial Real Estate Loan Documentation, Part 2 (0108053) (09.24.08)
- Real Estate Deals With Little or No Leverage (0109038) (04.14.09)

Distressed Deals and Properties:

- Buying & Selling Distressed Real Estate, Part 1 (011064) (06.22.10)
- Buying & Selling Distressed Real Estate, Part 2 (011065) (06.23.10)
- Real Estate Defaults, Workouts and Bankruptcy (0109033) (03.24.09)

- Rescuing Distressed Real Estate, Part 1 (011028) (02.23.10)
- Rescuing Distressed Real Estate, Part 2 (011029) (02.24.10)

Ethics:

- Ethics in Real Estate Practice (0109014) (02.05.09)

Leases:

- Workouts of Office Leases (011033) (03.09.10)
- Workouts of Retail Leases (011034) (03.10.10)

Like Kind Exchanges:

- 1031/Like Kind Exchange Update (0109082) (10.27.09)

TAX PLANNING AND CONTROVERSY

Compensation:

- Compensation Issues in LLCs (0109091) (12.08.09)
- Employees v. Independent Contractors (0108065) (11.18.08)

Mergers and Liquidations:

- Entity Conversions: LLCs, Corporations, and S Corps, From One Thing to Another (0109020) (02.17.09)
- Inter-Species Mergers: LLCs, C Corps, S Corps and More (019089)(12.01.09)
- Sales/Exchanges of Partnership/LLC Interests & the Admission of New Partners (0109035) (03.31.09)
- S Corp Mergers (0108045) (07.28.08)
- Tax and Non-Tax Aspects of LLC Liquidation (0109083) (11.03.09)

Partnership Taxation:

- Basic Partnerships Tax Principles, Part 1 (0108043) (07.22.08)
- Basic Partnerships Tax Principles, Part 2 (0108044) (07.23.08)

Tax Controversy:

- Defending Against IRS Collections, Part 1 (011008) (01.19.10)
- Defending Against IRS Collections, Part 2 (011009) (01.20.10)
- Return preparer penalties for Lawyers (0109001) (01.06.09)

UNIFORM COMMERCIAL CODE**Asset-based Finance:**

- Asset-Backed Financing in a Tight Credit Environment (0109006) (01.15.09)

Letters of Credit:

- Letters of Credit: Practical Financial Uses in Transactional Practice (0108046) (08.05.08)

Promissory Notes:

- Promissory Notes: Hidden Traps (0108022) (04.15.08)

Secured Transactions:

- Article Nine: Secured Transaction Update, Part 1 (0109053) (06.16.09)
- Article Nine: Secured Transaction Update, Part 2 (0109054) (06.17.09)
- Things Secured Parties Should Know, Do and Avoid When Foreclosing on Collateral, Part 1 (0108023) (04.22.08)
- Things Secured Parties Should Know, Do and Avoid When Foreclosing on Collateral, Part 2 (0108023) (04.23.08)